

BUSINESS MANAGEMENT MAJOR PRE-CLEARANCE CHECKLIST- FALL 2016

For Students who declared Business Management after March 2016

___ MAT 122/123 (pre-requisite for ECO 108, BUS 215, BUS 220) (QPS)

A. Core Courses

- ___ BUS 115 Intro. to Business for Business Majors *
___ ACC 210 Financial Accounting *
___ BUS 215 Intro. to Business Statistics*
___ BUS 220 Intro. to Decision Sciences* (STEM+)
___ BUS 301 Business Communications (SPK, WRTD)
___ BUS 326 Organizational Behavior*
___ BUS 330 Principles of Finance* **OR**
___ ECO 389 Corporate Finance
___ BUS 346 Operations Management *
___ BUS 348 Principles of Marketing *
___ BUS 353 Entrepreneurship* **OR** BUS 383 Social Entrepreneurship* **OR** BUS 441 Business Strategy*
___ BUS 446 Business Ethics through Film **OR** BUS 447 Business Ethics * (CER, SPK, WRTD)
___ ECO 108 Intro. to Economics* (SBS)

B. Upper Division Writing Requirement

Satisfied after successfully completing BUS 301.

C. Declare an Area of Specialization

Choose one specialization from the following areas and take the prescribed courses:

Accounting

Required:

- ___ ACC 214 Managerial Cost Analysis and Applications*
___ ACC 310 Intermediate Accounting I*
___ ACC 311 Federal Income Taxation I*

Select one from the following:

- ___ ACC 313 Intermediate Accounting II*
___ ACC 314 Federal Income Taxation II*
___ ACC 315 Accounting for the Small Business Entrepreneur*
___ ACC 400 External Auditing*
___ BUS 488 Business Internship (EXP+)

Entrepreneurship (Advisory pre-requisite BUS 353 or BUS 383)

Select one from the following:

- ___ BUS 364: How to Build a Start-Up* (EXP+)
___ BUS 369: New Product Development*
___ BUS 488 Business Internship (EXP+)

Select one from the following:

- ___ BUS 399: Intellectual Property Strategy*
___ BUS 401: Negotiation Workshop*

Select one from the following:

- ___ BUS 331: International Finance*
___ BUS 332: Entrepreneurial Finance*
___ BUS 336: Mergers & Acquisitions*

The following Strategy Course is required:

- ___ BUS 337 Entrepreneurship Across Countries*

Finance

Select four from the following:

- ___ BUS 331 International Finance*
___ BUS 332 Entrepreneurial Finance*
___ BUS 336 Mergers & Acquisitions*
___ BUS 355 Investment Analysis*
___ BUS 356 Financial Engineering*
___ BUS 365 Financial Management* (ESI)
___ BUS 366 Money and Institutions* **OR**
___ ECO 360 Money & Banking
___ ECO 383 Public Finance
___ BUS 468 Risk Arbitrage*
___ BUS 488 Business Internship (EXP+)

Student Name _____

ID: _____

International Business (students are encouraged to complete one or more courses abroad)

Required:

- ___ BUS 337 Entrepreneurship Across Countries*
___ BUS 331 International Finance*
___ BUS 362 International Marketing*
___ BUS 440 International Business*
___ BUS 488 Business Internship (EXP+)

Marketing

Required:

- ___ BUS 358 Marketing Research* (ESI)
___ BUS 359 Consumer Behavior*
___ BUS 448 Marketing Strategy*

Select one from the following:

- ___ BUS 302 Social Media Marketing Strategy*
___ BUS 334 Consumer Advertising & Promotion*
___ BUS 335 Business Advertising & Promotion*
___ BUS 357 Principles of Sales*
___ BUS 360 Business Marketing*
___ BUS 361 Retail Management*
___ BUS 362 International Marketing*
___ BUS 363 Brand Management*
___ BUS 369 Marketing of New Products*
___ BUS 488 Business Internship (EXP+)

Management & Operations

Required:

- ___ BUS 340 Information Systems in Management *

Select three from the following:

- ___ BUS 364 How to Build a Start-Up*
___ BUS 370 Lean Practices in Operations*
___ BUS 371 Supply Chain Management*
___ BUS 372 Quality Management*
___ BUS 393 Principles of Project Management*
___ BUS 488 Business Internship (EXP+)

MINIMUM GRADE REQUIREMENT

All students who are admitted into the business major must complete all courses marked with a “*” with a grade of C or higher in order to satisfy the requirements for the business major. **All courses must be taken for letter grades.**

Please note the **prerequisites** before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

GRADUATION CLEARANCE

This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you **declared** your major/minor for the **official** list of major/minor requirements. For details, visit <http://sb.cc.stonybrook.edu/bulletin/current/archives.php> This checklist indicates **ONLY** what is required for your major or minor, and does not confirm completion of the University's general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements. For general advising, visit <http://www.stonybrook.edu/sb/academichelp.shtml>.

For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.