

**BUSINESS MANAGEMENT MAJOR  
PRE-CLEARANCE CHECKLIST - FALL 2019**

Student Name \_\_\_\_\_

SBU I.D. \_\_\_\_\_

**A. Core Courses**

- \_\_\_ ACC 210 Financial Accounting\*
- \_\_\_ BUS 215 Intro. To Business Statistics\*
- \_\_\_ BUS 220 Intro. To Decision Sciences\* (STEM+)
- \_\_\_ BUS 301 Business Communications\*(SPK, WRTD)
- \_\_\_ BUS 326 Organizational Behavior\*
- \_\_\_ BUS 330 Principles of Finance\*
- \_\_\_ BUS 346 Operations Management\*
- \_\_\_ BUS 348 Principles of Marketing\*
- \_\_\_ BUS 353 Entrepreneurship\* **OR** BUS 441 Business Strategy\*
- \_\_\_ BUS 446 Business Ethics through Film\* **OR** BUS 447 Business Ethics\* (CER, SPK, WRTD)
- \_\_\_ ECO 108 Intro. To Economics\* (SBS)
- \_\_\_ MAT 122/123 or higher\* (QPS)

**B. Upper Division Writing Requirement**

Satisfied after successfully completing BUS 301.

**C. Declare an Area of Specialization**

Choose one specialization from the following areas and take the prescribed courses:

**Accounting:**

Required:

- \_\_\_ ACC 214 Managerial Cost Analysis and Applications\*
- \_\_\_ ACC 310 Intermediate Accounting I\*
- \_\_\_ ACC 311 Federal Income Taxation I\*

Select one from the following:

- \_\_\_ ACC 313 Intermediate Accounting II\*
- \_\_\_ ACC 314 Federal Income Taxation II\*
- \_\_\_ ACC 315 Accounting for the Small Business Entrepreneur\*
- \_\_\_ ACC 400 External Auditing\*
- \_\_\_ BUS 488 Business Internship (EXP+)

**Finance:**

Select four from the following:

- \_\_\_ BUS 331 International Finance\*
- \_\_\_ BUS 332 Entrepreneurial Finance\*
- \_\_\_ BUS 336 Mergers & Acquisitions\*
- \_\_\_ BUS 355 Investment Analysis\*
- \_\_\_ BUS 356 Financial Engineering\*
- \_\_\_ BUS 365 Financial Management\* (ESI)
- \_\_\_ BUS 366 Money & Institutions\* **OR**  
ECO 360 Money & Banking\*
- \_\_\_ ECO 383 Public Finance\*
- \_\_\_ BUS 468 Risk Arbitrage\*
- \_\_\_ BUS 488 Business Internship (EXP+)

**Marketing:**

Required:

- \_\_\_ BUS 358 Marketing Research\* (ESI)
- \_\_\_ BUS 359 Consumer Behavior\*
- \_\_\_ BUS 448 Marketing Strategy

Select one from the following:

- \_\_\_ BUS 302 Social Media Marketing Strategy\*
- \_\_\_ BUS 334 Consumer Advertising & Promotion\*
- \_\_\_ BUS 335 Business Advertising & Promotion\*
- \_\_\_ BUS 357 Principles of Sales\*
- \_\_\_ BUS 360 Business Marketing\*
- \_\_\_ BUS 361 Retail Management\*
- \_\_\_ BUS 362 International Marketing\*
- \_\_\_ BUS 363 Brand Management\*
- \_\_\_ BUS 369 Marketing of New Products\*
- \_\_\_ BUS 488 Business Internship (EXP+)

**Operations Management**

Required:

- \_\_\_ BUS 340 Information Systems in Management\* (TECH)

Select three from the following:

- \_\_\_ BUS 370 Lean Practices in Operations\*
- \_\_\_ BUS 371 Supply Chain Management\*
- \_\_\_ BUS 372 Quality Management\*
- \_\_\_ BUS 393 Principles of Project Management\*
- \_\_\_ BUS 488 Business Internship (EXP+)

**MINIMUM GRADE REQUIREMENT**

All students who are admitted into the business major must complete all courses marked with a “ \* ” with a grade of C or higher in order to satisfy the requirements for the business major. **All courses must be taken for letter grades.**

Please note the **prerequisites** before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

**GRADUATION CLEARANCE**

This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you **declared** your major/minor for the **official** list of major/minor requirements. For details, visit <http://sb.cc.stonybrook.edu/bulletin/current/archives.php> This checklist indicates **ONLY** what is required for your major or minor, and does not confirm completion of the University’s general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements. For general advising, visit <http://www.stonybrook.edu/sb/academichelp.shtml>.

**For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.**